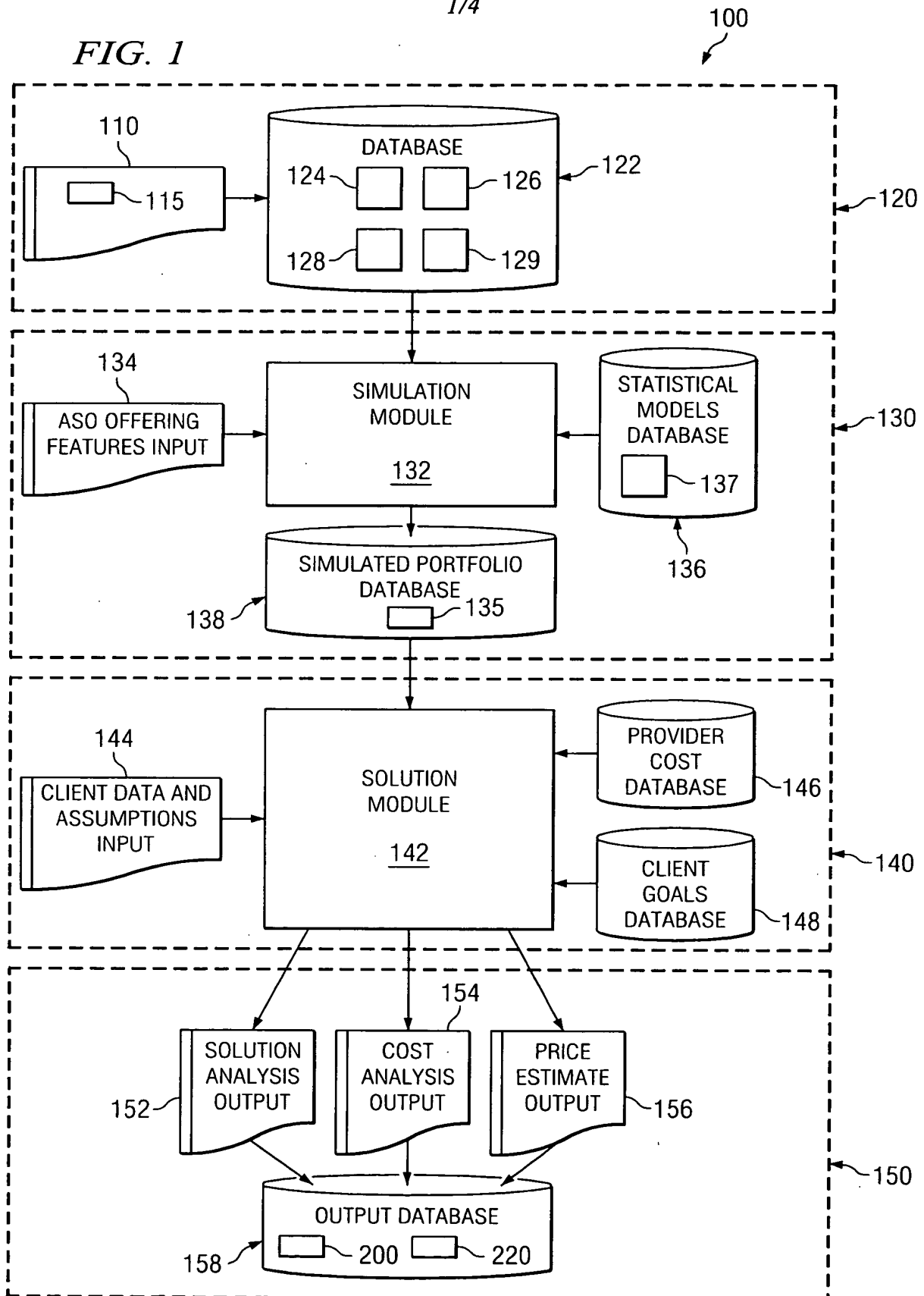


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FIG. 1



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202				204				206				
CONSIDERATION FACTOR				CONFIDENCE LEVEL				IMPORTANCE WEIGHTING FACTOR				
202a	DESIRED PROFIT MARGIN			LOW	MEDIUM	HIGH	204a				3	206a
202d	DIFFERENCE BETWEEN ALLOWABLE COST AND COST SOLUTIONS	SOLUTION > ALLOWABLE COST	204d	LOW	MEDIUM	HIGH		-3	206d			
202b	CONFIDENCE IN SOLUTION			LOW	MEDIUM	HIGH				2	206b	
202c	CLIENT DATA AVAILABILITY			LOW	MEDIUM	HIGH				1	206c	
	OFFSHORE OUTSOURCING			CHEAPEST	BLEND	OPTIMAL				1		
										4		
								208				

FIG. 2A

200

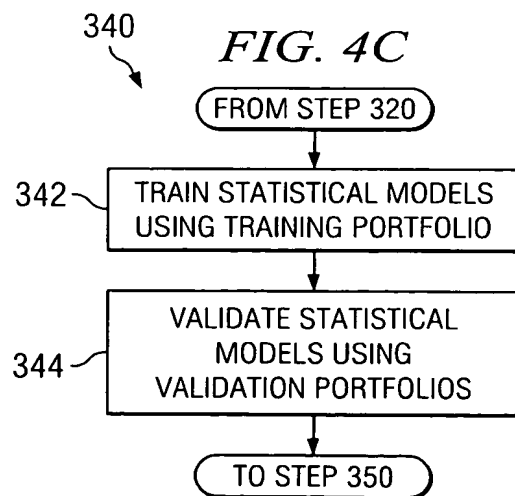
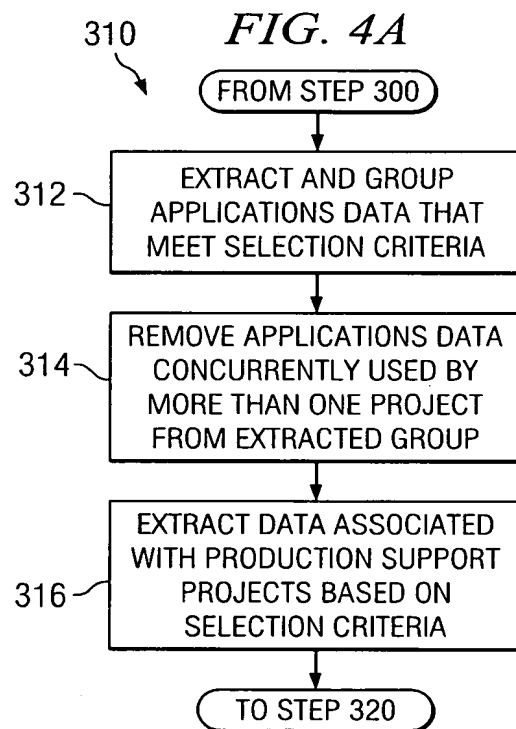
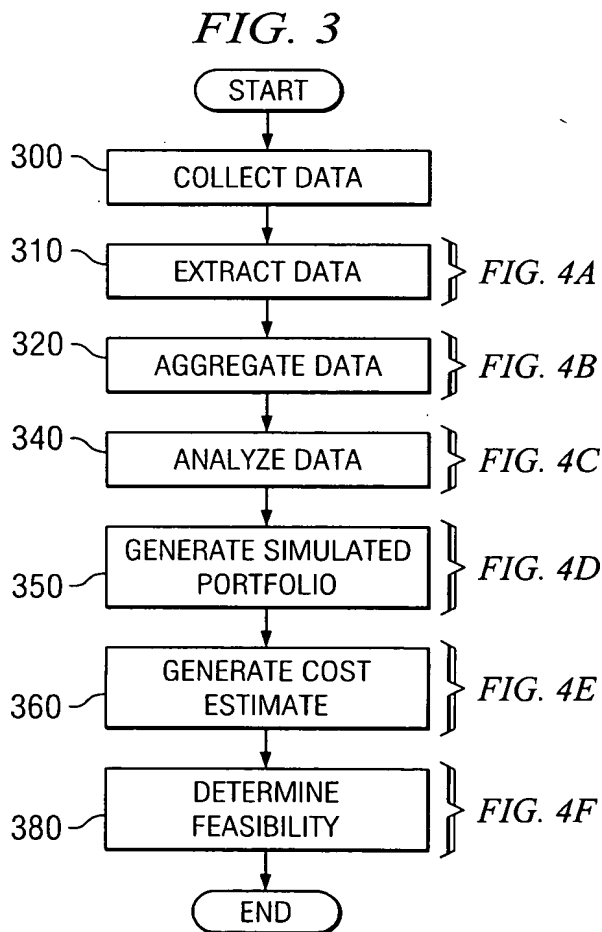
FIG. 2A

200

	208	3/4	210	
	IMPORTANCE WEIGHTING FACTOR TOTAL		IT OUTSOURCING PROVIDER LEVEL OF CONFIDENCE	
208a	11-15		HIGH LEVEL OF CONFIDENCE THAT COST SOLUTION IS FEASIBLE	
208b	6-10		AVERAGE LEVEL OF CONFIDENCE THAT COST SOLUTION IS FEASIBLE	
208c	2-5		LOW LEVEL OF CONFIDENCE THAT COST SOLUTION IS FEASIBLE	

FIG. 2B

220



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